

NEWSLETTER

Supplier Newsletter

► July 2026



NL Health
Services

Provincial Health Supply Chain Vision

An integrated supply chain model that ensures the right products and services are available at the right place and the right time at the best price to support safe, efficient and effective health care.

Supplier Relationship Management Email Update

Supplier Relationship Management would like to advise that we have a new email address. Going forward, we encourage you to use supplier.relations@nlhealthservices.ca for all Supplier Relationship Management correspondence.

Please note that vendor.relations@centralhealth.nl.ca will continue to receive emails during the transition period; however, this email address is being phased out. We kindly ask that you update your records to reflect our new contact information.

Supplier Sustainability Successes – ft. Baxter

Baxter International Inc. a global medtech leader, published its newly renamed 2025 Sustainability Report, highlighting the company's progress and refreshed approach to advancing a sustainable and responsible business model.

"As we shape Baxter's next chapter, our focus remains clear: making a meaningful difference for patients, customers and communities while working to create long-term value for all stakeholders," said Andrew Hider, president and chief executive officer. "The progress captured in this report is the result of the dedication of Baxter colleagues who bring our Mission to Save and Sustain Lives to life every day. Their commitment continues to drive Baxter forward and strengthen our ability to create lasting value for those we serve."

The report highlights Baxter's progress across key priorities in 2025, including strengthening collaboration with healthcare partners to improve patient care, driving operational efficiency and environmental sustainability, and advancing a culture of safety and well-being for employees. The company and the Baxter Foundation also continued investing in communities worldwide, including more than \$32 million in contributions through strategic partnerships, product donations and employee matching gifts. Building on this progress and more than 30 years of environmental reporting, the company has refined its sustainability strategy and governance approach.

Refreshed Sustainability Strategy and Governance

Aligned to Baxter Growth and Performance System (GPS), which was introduced in 2025, the company strengthened its approach to sustainability governance with the establishment of its first chief sustainability officer role and newly created sustainability team, enhancing coordination and accountability across the enterprise.

Informed by the company's recent double materiality assessment, Baxter has refreshed both its sustainability strategy and reporting to reflect a more forward-looking approach to long-term value creation for its stakeholders. The company's refined sustainability strategy centers on three core areas: Deliver Sustainable Healthcare, Advance Climate & Resiliency, and Champion People & Communities. The refreshed areas of focus led to a new set of targets designed to drive measurable progress, replacing the 2030 commitments previously established. New targets include:

- Net-Zero greenhouse gas emissions (GHG) across Scope 1 and Scope 2 by 2050, aligned with a 1.5° Celsius science-based target
- 100% renewable electricity by 2040
- 80% of supplier spend in priority categories with suppliers that have science-based targets by 2030
- 100,000 employee volunteer hours by 2031, along with a previously established goal to invest \$275 million by 2030 in underserved communities

The sustainability strategy and goals continue to support the United Nations Sustainable Development Goals (SDG), with particular emphasis on advancing health and well-being (SDG 3), water stewardship (SDG 6), responsible consumption (SDG 12), and climate action (SDG 13).

“When I joined Baxter as its first chief sustainability officer, I saw firsthand a culture grounded in care, collaboration and an unwavering commitment to patients,” said Renae Kezar, chief sustainability officer. “Sustainability is essential to enabling resilient healthcare delivery. Our sustainability strategy is designed to help ensure safe, reliable care while addressing the challenges facing healthcare and communities globally.”



Alliston, Ontario, Canada: The site reduced the frequency of sanitization cycles for all reverse osmosis loops. Rather than discarding sanitization water, the site now cools it back to ambient temperature for reuse, further reducing overall water withdrawal. This led to a water use reduction of approximately 36,000 cubic meters in 2025.

Healthcare Resiliency Industry Collaborative (HIRC)

Through our Supply Chain Resiliency Standards adoption, NL Health Services has earned “Aligned” status with the Healthcare Industry Resiliency Collaborative! We look forward to continuing our standards adoption and have fully embedded a culture and process of resiliency in all our supply chain activities.

Provider Milestones



SRM is proposing a Supplier Education Session in the Fall to inform our supplier community of our standards adoption roadmap, impacts to sourcing and contracting activities, as well as on-

going supplier relationship management. This session will provide benefits that strengthens supply assurance and strengthens relationship between providers and suppliers! Please email Supplier Relationship Management at supplier.relations@nlhealthservices.ca to let us know if this is something you are interested in and any particular topics you would like to have addressed!

Atlantic Provinces Reverse Trade Show

The Atlantic Provinces Reverse Trade Show is an annual event, that rotates among the Atlantic provinces, taking place in each province every four years. The event provides a dynamic platform for suppliers to build meaningful business connections, engage directly with public procurement professionals, and discover new opportunities to grow and innovate.

The 2025 Atlantic Provinces Reverse Trade Show was held on October 21 in Moncton, New Brunswick. The 2025 event reached new heights, with a record breaking 850 suppliers representing 550 businesses joining 29 public sector organizations for valuable education sessions and networking opportunities.

Looking ahead, the 2026 Atlantic Provinces Reverse Trade Show will be organized by Service Nova Scotia and take place in Halifax, Nova Scotia, on October 6, at the Canadian Museum of Immigration at Pier 21.

Provincial Transportation Network

Newfoundland and Labrador Health Services (NLHS) is pleased to announce the award of its Provincial Transportation Network contract to TForce, marking an important milestone in the continued modernization of our provincial supply chain.

This initiative establishes NLHS's first coordinated Provincial Transportation Network, strengthening the transportation of products between healthcare facilities across Newfoundland and Labrador. The new model will improve the movement of goods within the provincial health system by enhancing service reliability, increasing operational visibility, and creating greater efficiencies across internal distribution services.

What does this mean for our suppliers?

This initiative does not change how suppliers deliver products to NLHS facilities. Existing delivery locations, ordering processes, and supplier relationships remain unchanged. The

Provincial Transportation Network focuses exclusively on the transportation of products within the NL after they have been received.

NLCA Expo



Supply Chain was an active participant at the Newfoundland and Labrador Construction Association (NLCA) Expo at the Jack Byrne Arena. The NLCA Build 2026 Expo is Newfoundland and Labrador's largest commercial and industrial construction trade event showcasing the latest equipment advances and newest technology applications in different aspects of the commercial and industrial construction industry. It was a great opportunity to promote relevant areas of our supply chain work and network with NLCA members and their stakeholders.

Newsletter Suggestions

Through our Supplier Partner Newsletter, we endeavour to keep our supplier community updated and informed with the latest news affecting supplier relationships at NLHS. If you have any future content suggestions, please let us know by email at supplier.relations@nlhealthservices.ca.